

### Beware of Cheap Imitations ...

We are a stockist of only **Prime Material**, but what does that actually mean and what are the benefits of knowing that the Steel you buy from us conforms to National and International Standards? The main benefits of buying from TVS are:

- Consistent and reliable end product quality
- Reliably Sourced Material
- Full Traceability
- Material supplied palletised and wrapped if necessary and is only delivered on wagons carrying steel sheet.

And important to remember a **Consistent Quality also ensures Reliable Processing!**

You can be assured that TVS do not supply 'Non Prime' or Downgraded material, these are available on the steel market and are generally categorised with a 'cheap' price. The price may seem enticing but the pitfalls can be more costly in the long run. Such material is defined as products which are not tested as per the relevant standard specification and can have all manner of faults, such as surface defects, internal faults, not testing to the standard specification with regard to chemical composition and mechanical properties and dimensional tolerance issues. All of which may cause problems in the processing stage.

Another lesser known defect (and invisible to the human eye) is down to the Coating of the Steel, particularly concerning Galvanised material. This specifically refers to 'coating less than the minimum prescribed value'. Again this is not an issue you need to worry about when you buy your steel from us, as all our Galvanised is bought with the Z275g coating which is the Industry Standard.

***So Buy From TVS and 'Buy with Confidence'***



If you require any more technical information please speak to one of our sales team.

### Brian Retires!



Many of you will know our driver Brian who has been delivering Steel for us for many years. Now at the age of 70 and with the new CPC regulations he has decided to hang up his driving hat and embrace retirement. Brian says, *"I have enjoyed every minute at Camden Street and sadly things end"*. He says he will miss all the customers he has built up a good rapport with over the years.

The good news is that he has not left us entirely and will be available as a relief driver. Those who know Brian well am sure will wish him all the best in his retirement.

Stepping in to Brian's shoes - Welcome to the newest member of the TVS team – Driver Andy.



### Our World Cup Beers were a Success!



We hope all the customers that received our 3 beer Gift pack as part of our World Cup Promotion enjoyed their beers. We sent more than ever out and from the feedback received were enjoyed by many. Local to our Company, The Greenfield Real Ale Brewery specially designed and packaged the Beers for Tame Valley Customers.

Look out for our next promotion in December when the Beers will be given a Winter / Christmas themed twist!

### Steel Sheet Specialists!

Our main stock range consists of **Galvanised, Cold Reduced, Zintec, Hot Rolled & Durbar Sheet and Plate.**

Our Stock Range is Comprehensive and we keep many sizes that are not 'off the shelf' from other Stockholders. This of course is one of the advantages of us purely specialising in Steel Sheet. Another advantage is that we only carry steel sheet on our wagons, therefore reducing the risk of damage from other products during transportation.

Don't forget we also now stock a range of **Mesh Panels and Rolls** – Please ring us with your enquiries.

### Manchester to Blackpool Bike Ride



Well done to our Transport Manager Mike who has recently cycled 60 miles from Manchester to Blackpool in aid of the Christies Charity. Mike entered as part of a team put together by a good friend of the business who has battled cancer twice and amazingly undertook the journey herself whilst on Chemotherapy. Well done to all the team and they have raised a fantastic amount for Christies. Tame Valley Steelstock were happy to be able to support the team with their fundraising.

### CONTACT US

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